



## Luxury homes reflect their owners' lifestyles

**If you are a seller**, the likely buyer for your home is someone who will appreciate your home's features and amenities, a buyer who enjoys a lifestyle similar to yours.

**If you are a buyer** who is searching for the perfect home, you are looking for a lifestyle match. In either case, so that we can best help you meet your real estate objectives, provide you with better service and stay in touch in a meaningful way, will you please take just a moment to let us know a bit about your preferences and interests?

### As we begin to work together:

Name(s) \_\_\_\_\_

How do you prefer that we communicate with you?

Email \_\_\_\_\_

Phone \_\_\_\_\_

Other \_\_\_\_\_

How often would you like us to be in touch? \_\_\_\_\_

**Sellers and Buyers** – what three things about your current home have you enjoyed most?

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**Buyers** –What three features or amenities do you want most in your next home?

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**Lifestyle Interests** (Please check the things that are of interest to you and/or your family):

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|--|---------------------------------------|---|---|
| <input type="checkbox"/> Cooking         | <input type="checkbox"/> Fine dining  | <input type="checkbox"/> Wine             | <input type="checkbox"/> Foreign travel |
| <input type="checkbox"/> Domestic travel | <input type="checkbox"/> Golfing      | <input type="checkbox"/> Sailing          | <input type="checkbox"/> Boating        |
| <input type="checkbox"/> Fishing         | <input type="checkbox"/> Fly fishing  | <input type="checkbox"/> Deep sea fishing | <input type="checkbox"/> Hunting        |
| <input type="checkbox"/> Skiing          | <input type="checkbox"/> Snowmobiling | <input type="checkbox"/> Snowboarding     | <input type="checkbox"/>                |
- Bicycling
- |  |   |  |   |
|--|---|--|---|
| <input type="checkbox"/> Motorcycling    | <input type="checkbox"/> Hiking             | <input type="checkbox"/> Running         | <input type="checkbox"/> Walking          |
| <input type="checkbox"/> Yoga            | <input type="checkbox"/> Pilates/exercising | <input type="checkbox"/> Martial arts    | <input type="checkbox"/> Tennis           |
| <input type="checkbox"/> Handball/Squash | <input type="checkbox"/> Wind surfing       | <input type="checkbox"/> Home decorating | <input type="checkbox"/> Swimming         |
| <input type="checkbox"/> Playing cards   | <input type="checkbox"/> Chess              | <input type="checkbox"/> Reading         | <input type="checkbox"/> Civic activities |
- |  |   |  |                                       |
|--|---|--|---------------------------------------|
| <input type="checkbox"/> Volunteering for charity              | <input type="checkbox"/> Gymnastics                     | <input type="checkbox"/> Fashion shows                 | <input type="checkbox"/> Fine art     |
| <input type="checkbox"/> Museums                               | <input type="checkbox"/> Opera                          | <input type="checkbox"/> Theatre                       | <input type="checkbox"/> Ballet/Dance |
| <input type="checkbox"/> Movies                                | <input type="checkbox"/> Zoos                           | <input type="checkbox"/> Activities for kids           | <input type="checkbox"/> Photography  |
| <input type="checkbox"/> Country club membership               | <input type="checkbox"/> Social networking (online)     | <input type="checkbox"/> Blogging                      | <input type="checkbox"/> Shopping     |
| <input type="checkbox"/> Gardening                             | <input type="checkbox"/> Healthy eating                 | <input type="checkbox"/> Living "green"                | <input type="checkbox"/> Recycling    |
| <input type="checkbox"/> Casual entertaining at home           | <input type="checkbox"/> Formal entertaining at home    | <input type="checkbox"/> Attending charitable benefits |                                       |
| <input type="checkbox"/> Real estate investing                 | <input type="checkbox"/> Taking care of older relatives |  |                                       |
| <input type="checkbox"/> Spectator sports, especially _____    |   |  |                                       |
| <input type="checkbox"/> Playing team sports, especially _____ |   |  |                                       |
| <input type="checkbox"/> Equestrian activities _____           |   |  |                                       |
| <input type="checkbox"/> Pets _____                            |   |  |                                       |
| <input type="checkbox"/> Collecting _____                      |   |  |                                       |

**What else is important about your lifestyle and interests that you want us to know?**

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**Name**

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Birth month and day \_\_\_\_\_

Note \_\_\_\_\_

**Name** \_\_\_\_\_

Birth month and day \_\_\_\_\_

Number of children at home \_\_\_\_\_

Names and (ages) \_\_\_\_\_ ( )

\_\_\_\_\_ ( )

\_\_\_\_\_ ( )

\_\_\_\_\_ ( )

Other household members? (parent, nanny, household staff?) \_\_\_\_\_

\_\_\_\_\_

Other comments: